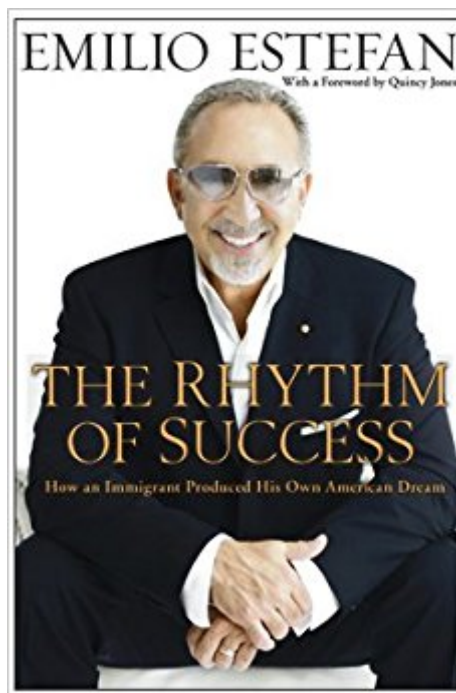




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# The Rhythm Of Success: How An Immigrant Produced His Own American Dream



## Synopsis

From one of the most dynamic businessmen in the country: a motivational doctrine for those who want to make their most ambitious dreams come true. Emilio Estefan-husband to singer Gloria Estefan and founder of the Latin pop legend Miami Sound Machine-is the embodiment of the American dream. He came to the United States as a Cuban refugee and went on to become one of the most successful producers in music history and a self-made entrepreneur. Blessed with an optimistic outlook and an unwavering confidence in himself and his intuition, Emilio succeeds on his own terms, and now, in *The Rhythm of Success*, he establishes the guiding principles readers will need to start and grow their own business or climb the corporate ladder. Emilio imparts the basics needed to identify values, believe in ideas and establish plans that will last for a lifetime.

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## Customer Reviews

Emilio Estefan is a nineteen-time GRAMMY(r) Award-winning producer and songwriter, husband of international superstar Gloria Estefan, and CEO and founder of Estefan Enterprises, which encompasses businesses such as music publishing, hotels, restaurants, artist management, real estate, televisions and film production, and more. --This text refers to an out of print or unavailable edition of this title.

CHAPTER SIXTEEN  
Find Your Own Rhythm  
Thank God there is no recipe for success! How boring would that be? We all have to blaze our own trails. So much of our future success depends on who

we are and often also on where we come fromâ ”be it a place, a family, or a particular situation. Of course, luck can also play a huge role. And you also have to recognize a good thing when you see it. My big break as a musicianâ ”and as a manâ ”came when I saw this lovely girl get up and sing at a wedding. Gloria Fajardo was very poised onstage but very shy off it. In fact, it was easier to get her to join the band than it was to get her to become my girlfriendâ ”that took a couple more years. Gloria and her cousin Merci Murciano often sang together, so when I invited Gloria to try out for our band, the Miami Latin Boys, she asked if her cousin could come along. I hired the two of them, and I re-named the group the Miami Sound Machine. This was 1976. By that time the Miami Latin Boys were one of the cityâ ’s top local bands. The band was really hot. Miami had changed dramatically in the previous decade, in part because of an economic boom but also because of the huge influx of Cubans and other immigrants from Latin America. That Latin population provided the Miami Latin Boys with a ready-made audience. But since I had also spent part of my teenage years in the United States, listening to the great pop and rock of the eraâ ”like just about everyone else my age in Miamiâ ”I also wanted to sing in EnÎ–glish. There were some other acts that came to the forefront at the same time, but our fusion of Latin with Anglo was unique. We listened to the great artists of Motown, like Smokey Robinson, Stevie Wonder, and the Jacksons, and also British Invasion bands like the Beatles, the Stones. We mixed that with the music weâ ’d grown up listening to in Cuba and the songs that the expatriates in Miami loved to listen to, until we could turn our hand to anything. Gloria has said I used to play â œThe Hustleâ • (Van McCoyâ ’s huge 1975 disco hit) on the accordion, if you can picture that. The fusion of Cuba and America was what we called the Miami sound. And so, Miami Sound Machine. Our success was a combination of timing, talent, and luck. And again, of recognizing a good thing when it came along. We became very adept at tailoring our performances to our various audiences, mixing Latin standards with English-language pop, playing just Latin standards or just popâ ”whatever we figured the audience wanted to hear. While that mix added to our popularity, being true to ourselves and singing the music we loved was at the core of it. We became so well-known locally that I was asked at one point to go listen to a group and to give them some pointers. A few months later, the Miami Latin Boys were playing at a wedding and a girl came up to me in the hallway during a break and told me that Iâ ’d given her and her friends some tips on improving their performance. I invited the girl to join us onstage for a number, and at first she said no. Her mother, who was standing behind her, said, â œGo on, Gloria. You sing beautifully.â • Gloria Fajardo sat in for one number and did so very well. She enjoyed herself so much she stayed for several more songs. At the time when we met at the wedding, Gloria was studying psychology at the University of Miami. She was an exceptional studentâ ” she finished her

degree with a double major in just three yearsâand while at the university she also worked full-time at Miami International Airport as an interpreter. Gloria already spoke fluent Spanish, English, and French. Gloria seemed like a normal seventeen-year-old girl: hardworking, serious, devoted to her family. The first things I noticed about her were her beautiful eyes and lovely skin, and also her shynessâGloria is surprisingly shy, especially for someone who is a performer who can hold a crowd of fifty thousand captive with a song. I was intrigued, but she was very young and extremely serious, so I certainly did not think about her in romantic terms. My first feelings toward her were ones of respect, and as I got to know her and her story better I felt enormous admiration. She is the hardest-working person I know, and she always has been like that. Gloriaâs life and mine had some definite similarities. We were both born in Cuba, and we loved music, family, and hard work. And both of our young lives had been marked by long periods of separation from ones we loved, in my case, from my mother; in Gloriaâs, it was her father. Gloriaâs parents, Jose Manuel Fajardo and Gloria Garcia, met and married in Havana in 1956. Jose was a motorcycle policeman and later a motorcycle escort for the wife of Cubaâs then-president, Fulgencio Batista. Gloriaâs mother was a kindergarten teacher, and she valued education above just about anything. Gloria was born September 1, 1957, a year after her parents married. They had a comfortable life in the Miramar neighborhood of Havana, living in a house next door to Gloriaâs grandparents. It was not long, however, before their lives, like so many others, were turned upside down with the arrival of Fidel Castro to power on January 1, 1959. In their case, because of Jose Manuelâs job, change came about very quickly and abruptly. Anyone associated with the previous government was considered suspect. Many were detained and thrown in jail, including Jose Manuel. The new government was repressive from the word âego.â • They not only arrested people and held them without charging them; they executed people. They started taking possession of houses and other privately owned properties. They closed casinos and brothels and even the national lottery, and they fired people from government jobs and the military. After Jose Manuel was released, things went from bad to worse. At that point, Gloria and Jose Manuel decided they needed to get out of Cuba âuntil things blew over.â • They, like many others, were confident that this repressive regime did not have staying power and would soon be replaced. So like so many just before them, Gloria and young Gloriaâwho was only two years old at the timeâflew into exile in Miami. It was May 1960. Jose Manuel joined them a month later. They had very little money, spoke virtually no English, and they had not had a lot of life experience. But they did have a community, one to which they would contribute and on which they would depend. It is in these exile communities that immigrants find security. The family had barely settled into exile when Jose Manuel went off to

train for a secret mission. That was the failed Bay of Pigs Invasion, which took place in April 1961. Jose Manuel survived but was taken prisoner by the Castro forces. Many of the other families in their neighborhood near Miami's Orange Bowl were in the same situation as the Fajardos. The women all helped one another out as much as they could. These were especially rough periods for families. The Cuban revolution had caused many kinds of separation—mine from my mother and Gloria's from her father. We coped with them in different ways, but as Gloria herself said, the stress of these times caused kids like her and me to grow up very quickly, as Gloria's mother found out. Gloria had told little Glorita that her father was away, working on a farm. • She did not want to scare Glorita, and she thought she was too young to understand what the situation really was. Until one day she overheard Glorita say to someone, "My dad is in jail, but don't tell my mom; she thinks he's on a farm." • Gloria's mother says that she herself grew up overnight. She decided to create a happy home for her Glorita (as she was called in the family), even if the circumstances were grim and uncertain. Of the few things Gloria's mother was able to bring out of Cuba were albums—Celia Cruz and Joselito were favorites. The house didn't have much, but it always had music. Glorita grew up with her mother's passion for music, and her mother taught her all she could about Cuban culture. As it was for me, music was always at the center of Glorita's life. What's at the center of your life?

As a fan of Miami Sound Machine I looked forward to what I thought would be a biography of the lives of Emilio and Gloria Estefan. But that's not exactly what this is. Rather, it's a self help book with every chapter built around a self help tip. That's not necessarily bad as each chapter also gives an example in his life of this philosophy. What that leaves you with is an inspirational book, not what I was looking for, but also a shortened biography that is very quick to read. The writing style is very basic and this really appears to be a case where he wrote the book with minimal help. Not that that is bad, just an observation. Overall I enjoyed the book. Not a favorite, but an excellent read with many lessons wrapped around his life story.

EXCELLENT !!!!! Down to earth ! Plain language ! Felt as if I was getting direct guidance from a best friend ! Applied immediately to my life a couple of the advice he gives and lives by and it worked! This book has been life changing for me. New good habits established . Looking forward to expanding my horizon ! Thank You!!! Emilio Estefan & God Bless !!!! p.s. reading the book for a second time. Couldn't get enough the first time. I'm even buying it in Spanish ..... Highly recommend !

So I bought this book about two years ago when I started to get into reading. I am 18 right now and I am in college and I must say, this book is amazing. Estefan incorporates his success tips into his autobiography, both of which are incredibly interesting. Coming from almost nothing, the author gives the reader the keys to success that he has used in his life. I love to read about peoples lives and that is what this is, but with the added bonus of life lessons. Some of the chapters give you so much motivation and inspiration to follow your dreams. I would recommend this to someone in a heart beat, it is a page turner as well as a great eye opener of what someone with a heart can do.

The book was extremely good. He has a very easy flow to putting his thoughts to words, and explaining his success. It's a great motivational tool, and anyone who reads the book will definitely find a well drawn map to success. There is no question to why this man has achieved the level of success that he has, definitely not an easy rhythm to mimic but its is spelled out in simple English for those who are up to the task, and well... The results speak for them selves. Thank you Emilio.

Stimulating, encouraging and inspiring. Well written, honest and uplifting. An amazing affirmation of the American Dream! A must read for every aspiring.entrepreneur.

It is an uplifting story of how hard work and a positive attitude lay the foundation for a rewarding life.

Great point of view on life in general

Emilio Estefan is a self made power house and his story is worth reading for all young people, who can reach the stars if they follow their dreams as he did.

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